

# Customized Solutions for a Globalized World

When you partner with Convergia, you can focus on your core business, while we provide you with complete communications management and a differentiated customer experience with a program designed to meet your needs.



Here are 10 simple reasons why we're a good business decision:

- 1. Global Presence.** Convergia is a part of global multi-billion dollar group with a strong Pan-American presence and experience in the IT market for more than 15 years. We are proud of our strong strategic partnership with many leading communications hardware manufacturers around the world and an exemplary list of customers who currently benefit from our solutions.
- 2. Your Technology Partner.** With Convergia's turn-key service you can expect an end-to-end tailored solution; we can handle the entire project for you encompassing all our product pillars. As a one-stop-shop, we are your single point of contact for all your ITC requirements, so there is no need to go to multiple suppliers and there are no worries about integrating solutions, customer services and/or billing; we will be part of your IT team.
- 3. Differentiated Customer Experience.** We offer in-depth expertise in next generation IP solutions and the best customer experience starting from the project design, to project management and training; we will be there as your partner. We have a dedicated team assigned to you ensuring that your project is delivered on time and works seamlessly.
- 4. Competitive Pricing & Flexible Financing Solutions.** We are proud to offer the best solutions at the right price; we are going to save you money with our on time and cost-effective complete project delivery. Our customer financial team is available to work out a financing solution for your project needs, including interest free payment programs, rentals, hosted solutions, leasing and other customized financing solutions.
- 5. Generous Commission Structure.** Monthly Residual percentage of the MRC. This Residual lasts the lifetime of the contract. Additional bonus, SPIFF, and promotion may be applicable. Hardware and installation fees are not commissionable.
- 6. Complete Portfolio of Telephony, Internet, Data & Networking, Mobility, Hardware and Cloud Services.** We offer a wide range of products and services to meet your business technology needs.
- 7. Co-branding Opportunities.**
- 8. Ongoing Training and Support.**
- 9. User-Friendly Billing.** One point of contact and one bill.
- 10. Solutions that are right for your business.**

